



## The City of Coral Gables

### *Procurement Division*

2800 S.W. 72ND AVENUE  
MIAMI, FLORIDA 33155

January 10, 2025

All Responding Bidders (See Distribution List)

RE: IFB 2024-047 Paver restoration Project – Miracle Mile

Dear Bidders:

The evaluation of the bids submitted in response to the above cited solicitation issued under the city's RTQ 2017.02.MS - General & Specialty Trade Contractor Services is complete. The City has recommended an award as follows:

**Crosshair Construction, LLC.**, as the lowest responsive and responsible bidder, for IFB 2024-047 Paver Restoration Project – Miracle Mile.

Two (2) bids were received on December 6, 2024, in response to the IFB: Crosshair Construction, LLC., and Superior Landscaping & Lawn Services, Inc.

The responses were reviewed by the Procurement Division to determine responsiveness to the requirements of the IFB. Once this step was completed, Public Works Department conducted a review of the submittal identified by Procurement and found the bid to be in conformance with the City's bid requirements. The Procurement Division finalized its' due diligence process and confirmed that Crosshair Construction, LLC., is both responsive to the requirements of the IFB and a responsible firm.

This notice is provided in accordance with Section 2-910 (c) of the Code of Ordinances for Coral Gables. Our provision of this notice also serves to confirm the lifting of the Cone of Silence from this procurement action as dictated by Section 2-1027 (4)(b) of the same City Code.

Thank you for your participation in this competition. If you have any questions please contact Eduardo Hernandez, Procurement Specialist, at 305-460-5108 or [ehernandez2@coralgable.com](mailto:ehernandez2@coralgable.com).

Sincerely,

A handwritten signature in blue ink, appearing to read "Tanya D. Donigan".

Tanya D. Donigan  
Assistant Chief Procurement Officer

Attachment: Bid Tabulation

Distribution List: Crosshair Construction, LLC.  
Superior Landscaping & Lawn Services, Inc.

**CITY OF CORAL GABLES**

**-MEMORANDUM-**

**TO:** Amos Rojas Jr.  
City Manager

**DATE:** January 10, 2025

**FROM:** Celeste S. Walker-Harmon  
Chief Procurement Officer

**SUBJECT:** Award Recommendation  
IFB 2024-047 Paver  
Restoration Project –  
Miracle Mile

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The Procurement Division advertised IFB 2024-047 Paver Restoration Project – Miracle Mile on November 1, 2024, which was issued through the City’s Pre-Qualification Pool – RFQ 2017-02-MS for General and Specialty Trade Contractor Services. A total of one hundred (100) firms were notified through INFOR, the City’s web-based e-procurement ERP. On December 6, 2024, a total of two (2) responses to the IFB were received from the following bidders: Crosshair Construction, LLC., and Superior Landscaping & Lawn Services, Inc.

The response was reviewed by the Procurement Division to determine responsiveness to the requirements of the IFB. Once this step was completed, Public Works Department conducted a review of the submittal identified by Procurement and found the bid to be in conformance with the City’s requirements.

The Procurement Division finalized its due diligence process and confirmed that Crosshair Construction, LLC., complied with the requirements and is a responsible bidder. As such, my recommendation in accordance with Section 2-763 of the City Code entitled “Contract Award”, for award of the subject IFB is as follows:

- 1) Accept the recommendation to award Crosshair Construction, LLC., as the lowest responsive and responsible bidder for IFB 2024-047 Paver Restoration Project – Miracle Mile.
- 2) Execute a contract with Crosshair Construction, LLC., in the estimated total amount of \$228,870.00.

A copy of the IFB, bid response, bid tabulation and the department’s concurrence are provided as part of this memo.

Your approval of this recommendation is being requested. Please contact me should you have any questions.

Approved: Amos Rojas Jr. Digitally signed by Amos Rojas Jr.  
Date: 2025.01.10  
16:14:44 -05'00' Date: 1/10/2025

Amos Rojas Jr.  
City Manager

Copy:

Cristina M. Suárez, City Attorney  
Billy Y. Urquia, City Clerk  
Alberto N. Parjus, Deputy City Manager  
Jose Gomez, Assistant City Manager

Hermes Diaz, Public Works Director  
Jose Oliveros, Assistant Public Works Director CIP  
Diana M. Gomez, Finance Director

**City of Coral Gables, Florida**

**Bid Tabulation**

|                          |   |
|--------------------------|---|
| <b>IFB No.:</b>          | <b>IFB 2024-047</b>                             |
| <b>Bid Title:</b>        | <b>Paver Restoration Project - Miracle Mile</b> |
| <b>Bid Opening Date:</b> | <b>December 6, 2024 @ 2:00 pm</b>               |
| <b>Prepared by:</b>      | <b>Eduardo Hernandez</b>                        |

**Lowest Responsive and Responsible Bidder**

| <b>VENDOR NAME</b>   |  | <b>Crosshair Construction, LLC.</b>  | <b>Superior Landscaping &amp; Lawn Services, Inc.</b>                              |
|--|--|--|--|
| Vendor FEIN  |  | 84-3351104   | 83-2733060   |
| Corporation Address/ Locations (County & State):                   |  | 2019 Parson Street<br>Naples, FL 34120   | 2200 NW 23 Avenue<br>Miami, FL 33142   |
| Local Preference Affirmed?   |  | N/A  | N/A  |
| Local 5% Preference Applicable?<br>Coral Gables/ Miami-Dade County |  | N/A  | N/A  |
| Vendor Contact (for this bid)                                      |  | Gabriel Martinez   | Jesenia Otero  |
| Vendor Contact Phone Number  |  | 786-325-2759   | 305-634-0717   |
| Vendor Contact Email   |  | <a href="mailto:gabriel@crosshairconstruction.co">gabriel@crosshairconstruction.co</a> | <a href="mailto:jotero@superiorlandscaping.com">jotero@superiorlandscaping.com</a> |

| <b>NO.</b> | <b>DESCRIPTION</b> | <b>QUANTITY</b> | <b>UNIT OF MEASURE</b> | <b>CURRENT PRICE</b> | <b>UNIT PRICE</b> | <b>TOTAL</b> | <b>UNIT PRICE</b> | <b>TOTAL</b> |
|------------|--------------------|-----------------|------------------------|----------------------|-------------------|--------------|-------------------|--------------|
|------------|--------------------|-----------------|------------------------|----------------------|-------------------|--------------|-------------------|--------------|

**SCHEDULE OF VALUES**


|    |  |      |    |  |             |             |             |             |
|----|--|------|----|--|-------------|-------------|-------------|-------------|
| 1  | General Conditions (submit separate breakdown of this line item)                   | 1    | LS |  | \$31,200.00 | \$31,200.00 | \$25,000.00 | \$25,000.00 |
| 2  | MOT  | 1    | LS |  | \$22,750.00 | \$22,750.00 | \$16,800.00 | \$16,800.00 |
| 3  | Sidewalk Block 1 North [Le Jeune Rd to Salzedo St]                                 | 1    | LS |  | \$14,000.00 | \$14,000.00 | \$31,080.00 | \$31,080.00 |
| 4  | Sidewalk Block 1 South [Le Jeune Rd to Salzedo St]                                 | 1    | LS |  | \$12,320.00 | \$12,320.00 | \$23,555.00 | \$23,555.00 |
| 5  | Sidewalk Block 2 North [Salzado St to Ponce de Leon]                               | 1    | LS |  | \$12,880.00 | \$12,880.00 | \$19,425.00 | \$19,425.00 |
| 6  | Sidewalk Block 2 South [Salzado St to Ponce de Leon]                               | 1    | LS |  | \$13,440.00 | \$13,440.00 | \$25,900.00 | \$25,900.00 |
| 7  | Sidewalk Block 3 North [Ponce de Leon to Galiano St]                               | 1    | LS |  | \$12,320.00 | \$12,320.00 | \$18,725.00 | \$18,725.00 |
| 8  | Sidewalk Block 3 South [Ponce de Leon to Galiano St]                               | 1    | LS |  | \$7,280.00  | \$7,280.00  | \$14,700.00 | \$14,700.00 |
| 9  | Sidewalk Block 4 North [Galiano St to Douglas St]                                  | 1    | LS |  | \$6,720.00  | \$6,720.00  | \$12,250.00 | \$12,250.00 |
| 10 | Sidewalk Block 4 South [Galiano St to Douglas St]                                  | 1    | LS |  | \$10,080.00 | \$10,080.00 | \$22,050.00 | \$22,050.00 |
| 11 | Sidewalk Block 5 Giralda Ave [Ponce de Leon to Galiano St]                         | 1    | LS |  | \$24,080.00 | \$24,080.00 | \$41,475.00 | \$41,475.00 |
| 12 | Crosswalk Concrete Band 12"x12" 5,000 PSI  | 100  | LF |  | \$88.00     | \$8,800.00  | \$340.00    | \$34,000.00 |
| 13 | Crosswalk Paver Restoration on existing Limerock Base (includes sand & mortar mix) | 1000 | SF |  | \$18.00     | \$18,000.00 | \$68.00     | \$68,000.00 |
| 14 | Crosswalk Paver Restoration on existing Concrete Base (includes sand & mortar mix) | 1000 | SF |  | \$35.00     | \$35,000.00 | \$90.00     | \$90,000.00 |
| 15 | Allowance - Disposal of Damaged Pavers   | 1    | LS |  |             | \$0.00      |             | \$0.00      |

|   |  |  |  |  |  |              |  |              |
|---|--|--|--|--|--|--------------|--|--------------|
| <b>TOTAL BID AMOUNT (Line items 1 to 4)</b> |  |  |  |  |  | \$228,870.00 |  | \$442,960.00 |
|---|--|--|--|--|--|--------------|--|--------------|


| Unit Prices for Additional Work Outside the Scope of Work |                                |   |    |  |            |  |             |
|---|--------------------------------|---|----|--|------------|--|-------------|
| 16  | Reset Paver (Remove & Install) | 3 | SF |  | \$27.00    |  | \$65.00     |
| 17  | Adjust Valve Cover             | 1 | EA |  | \$950.00   |  | \$18,500.00 |
| 18  | Adjust Grate / Ring Cover      | 1 | EA |  | \$1,200.00 |  | \$21,800.00 |
| 19  | Adjust Tree Grate / Collar     | 1 | EA |  | \$850.00   |  | \$18,000.00 |
| 20  | Adjust Steel Edging            | 1 | LF |  | \$850.00   |  | \$15,000.00 |
| 21  | Material - Leveling Sand       | 1 | CF |  | \$15.75    |  | \$400.00    |
| 22  | Material - #89 Stone           | 1 | CF |  | \$18.25    |  | \$300.00    |
| 23  | Material - Mortar Mix          | 1 | CF |  | \$38.11    |  | \$300.00    |
| 24  | Concrete Repair                | 1 | CF |  | \$110.00   |  | \$275.00    |
| 25  | Rework / Compact Fill          | 1 | CF |  | \$25.00    |  | \$675.00    |
| 26  | Tree Root Trimming / Pruning   | 1 | EA |  | \$1,500.00 |  | \$22,000.00 |

**NOTE:** This bid tabulation is an indication of prices only and not a determination of the responsive, responsible bidders.

Assigned Procurement Specialist: Eduardo Hernandez

  
 Procurement Specialist Signature \_\_\_\_\_

1/3/25  
 Date \_\_\_\_\_

  
 Witness: Neivy Garcia \_\_\_\_\_

1/3/25  
 Date \_\_\_\_\_