



The City of Coral Gables

Procurement Division

2800 S.W. 72ND AVENUE
MIAMI, FLORIDA 33155

April 29, 2024

All Responding Bidders (See Distribution List)

SUBJECT: IFB 2024-009 Landscape Services (King's Bay Community)

Dear Bidders,

The evaluation of the bids submitted in response to the above cited solicitation is complete. The City Manager has recommended an award as shown in the attached document.

This notice is provided in accordance with Section 2-910 (c) of the Code of the City of Coral Gables. Our provision of this notice also serves to confirm the lifting of the Cone of Silence from this procurement action as dictated by Section 2-1027 (4)(b) of the same City Code.

Thank you for your participation in this competition. If you have any questions please contact Neivy Garcia, Procurement Specialist at 305-460-5121 or ngarcia2@coralgables.com.

Sincerely,

A handwritten signature in blue ink that reads "Celeste Walker-Harmon".

Celeste Walker-Harmon
Chief Procurement Officer

Attachment: Award Recommendation

Distribution List: Margarita's Gardens, Inc.
 SFM Landscape Services, LLC.
 Superior Landscaping & Lawn Service, Inc.

CITY OF CORAL GABLES

-MEMORANDUM-

TO: Honorable Mayor, Vice-Mayor,
and members of the City Commission

DATE: April 29, 2024

FROM: Amos Rojas, Jr.
City Manager



SUBJECT: Award Recommendation
IFB 2024-009 Landscape Services (King's
Bay Community)

At the next available City Commission Meeting, an award recommendation for IFB 2024-009 Landscape Services (King's Bay Community) will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation for award of the subject IFB is as follows:

- 1) Accept the Chief Procurement Officer's recommendation to award Margarita's Gardens, Inc. as the most responsive and responsible bidder to provide Landscape Services (King's Bay Community).
- 2) Execute a contract with Margarita's Gardens, Inc., for the total amount of \$126,525.00.
- 3) Reaffirm the City's right to pursue alternative courses of action.

On March 8, 2024, the Procurement Division of Finance formally advertised, issued and distributed IFB 2024-009 Landscape Services (King's Bay Community). Eighty-four (84) prospective bidders were notified through INFOR, the City's web-based e-Procurement system.

Three (3) bids were received on April 5, 2024, in response to the IFB: Margarita's Gardens, Inc., SFM Landscape Services, LLC, and Superior Landscaping & Lawn Service, Inc.

The responses were reviewed by the Procurement Division to determine responsiveness to the requirements of the IFB and to identify the lowest priced bidder. The Procurement Division finalized its' due diligence process and confirmed that Margarita's Gardens, Inc., is both responsive to the requirements of the IFB and a responsible bidder. Once this step was completed, the Public Works Department conducted an evaluation of the lowest response and concurred with Procurement's finding. See attached Tabulation of Bids received.

A more detailed description of the IFB, response, and evaluation results will be provided to you as part of the Agenda package.

Please contact me should you have any questions.

Copy:
Cristina M. Suarez, City Attorney
Billy Y. Urquia, City Clerk
Alberto Parjus, Assistant City Manager

Hermes Diaz, Public Works Director

Deena Bell-Llewellyn, Assistant Public Works Director for Landscape Services

Diana M. Gomez, Finance Director

Celeste S. Walker-Harmon, Assistant Finance Director for Procurement

City of Coral Gables, Florida
Bid Tabulation

IFB No.: 2024-009
Bid Title: Landscape Services (King's Bay Community)
Bid Opening Date: April 5, 2024 @ 2:00PM
Prepared by: Neivy Garcia

VENDOR NAME		SFM Landscape Services, LLC	Superior Landscaping & Lawn Service, Inc.	Margarita Gardens Inc.	Treasures, LLC	Tropical South Landscaping, Inc.	IKM, Inc.						
Vendor FEIN	20-490849	65-083100	20-494675	85-053004	47-3794206	20-428489							
Corporate Address/ Locations (County & State):	7500 NW 74 Ave., Miami, FL 33156 Miami Dade County	2300 NW 23 Ave., Miami, FL 33143 Miami Dade County	7007 SW 130 Ave., Miami, FL 33183 Miami Dade County	3109 Grand Avenue #202, Miami, FL 33133 Miami Dade County	9931 Halibon Drive, Cuda, FL 33189 Dade County	8004 NW 154th Street #203 Miami, FL 33016 Miami Dade County							
Local Preference? Coral Gables/ Miami-Dade County	YES	YES	YES	NA	N/A	N/A							
Local SS Preference Applicant?	N/A	N/A	N/A	N/A	N/A	N/A							
Coral Gables/ Miami-Dade County	Christian Infante	Jessie Otero	Juan Valquez	Ian Wogan	N/A	N/A							
Vendor Contact (for this bid)	305-525-9442	800-758-4156	305-779-1318	305-798-6319	N/A	N/A							
Vendor Contact Phone Number	305-525-9442	800-758-4156	305-779-1318	305-798-6319	N/A	N/A							
Vendor Contact Email	cidante@sfmlandscapes.com	otero@superiorlandscaping.com	landscaping@kgd.com	ilan@treasures.com	N/A	N/A							
ITEM No.	DESCRIPTION	QUANTITY	UNIT OF MEASURE	UNIT PRICE	LINE TOTAL	UNIT PRICE	LINE TOTAL	UNIT PRICE	LINE TOTAL	UNIT PRICE	LINE TOTAL	UNIT PRICE	LINE TOTAL
1	FURNISH AND INSTALL 8-10 FT TALL SILVER BUTTWOOD	9	EA	\$700.00	\$6,300.00	\$300.00	\$2,700.00	\$300.00	\$2,700.00	No quote	No quote	No quote	No quote
2	FURNISH AND INSTALL 8-10 FT ORANGE GEIGER	12	EA	\$625.00	\$7,500.00	\$330.00	\$3,960.00	\$300.00	\$3,600.00	No quote	No quote	No quote	No quote
3	FURNISH AND INSTALL 8 FT TALL SIMPSON'S STOPPER HILL BUSH	129	EA	\$950.00	\$122,550.00	\$470.00	\$60,630.00	\$500.00	\$64,500.00	No quote	No quote	No quote	No quote
4	BEACH DUNE SUNFLOWER 1 GALLON, 16" ON CENTER	1830	EA	\$6.75	\$12,352.50	\$4.90	\$9,067.00	\$7.00	\$12,810.00	No quote	No quote	No quote	No quote
5	FURNISH AND INSTALL 10 GALLON BOUGAINVILLEA	20	EA	\$270.00	\$5,400.00	\$130.00	\$2,600.00	\$300.00	\$7,000.00	No quote	No quote	No quote	No quote
6	FURNISH AND INSTALL ST. AUGUSTINE GRASS	50	PALL	\$450.00	\$22,500.00	\$500.00	\$25,000.00	\$550.00	\$27,500.00	No quote	No quote	No quote	No quote
7	SOIL -70 % SAND AND 30 % MULCH	213	CBY	\$55.00	\$11,715.00	\$90.00	\$19,170.00	\$3.00	\$639.00	No quote	No quote	No quote	No quote
8	EUCALYPTUS MULCH	46	CBY	\$100.00	\$4,600.00	\$100.00	\$4,600.00	\$56.00	\$2,576.00	No quote	No quote	No quote	No quote
TOTAL BID AMOUNT					\$195,047.50		\$127,897.00		\$126,525.00				

NOTE: Local preference did not apply because the 3 bids are all local businesses.

Assigned Procurement Specialist: *[Signature]*
Procurement Specialist Signature
Date: *4/16/24*
Date: *4/16/24*